

# Southeast Activities Recreation Center

SARC

## *Operational Budget Forecast*

*Calendar Fiscal  
Year*

	Opening Year	Second Year	Third Year	Fourth Year
<b>Revenue</b>	<b>Pro-rated 2 Months</b>	<b>60% Membership</b>	<b>100% Membership</b>	
General Membership Fees	\$181,507	\$1,093,414	\$1,822,356	\$1,895,251
Party Rentals	\$39,840	\$240,000	\$300,000	\$312,000
Southeast Recreation Sports	\$14,940	\$90,000	\$90,000	\$93,600
Brewster School Team Rental	\$8,300	\$50,000	\$50,000	\$52,000
Sport Tournament Rental	\$2,490	\$15,000	\$30,000	\$31,200
Vending	\$4,980	\$30,000	\$50,000	\$52,000
Misc. Programs	\$1,660	\$10,000	\$20,000	\$20,800
Logo Merchandise	\$1,660	\$10,000	\$15,000	\$15,600
Conference / Special Events	\$3,320	\$20,000	\$40,000	\$41,600
<b>Total Annual Revenue</b>	<b>\$258,697</b>	<b>\$1,558,414</b>	<b>\$2,417,356</b>	<b>\$2,514,051</b>

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*Calendar Fiscal  
Year*

Cost & Expense		Opening Year	Second Year	Third Year	Fourth Year
		Pro-rated 2 Months	60% Membership	100% Membership	
<b>Payroll</b>					
Salaried Employees		\$47,310	\$285,000	\$293,550	\$302,357
Hourly Employees	Full Time	\$15,883	\$95,680	\$98,550	\$101,507
Hourly Employees	Part Time	\$51,654	\$311,168	\$320,503	\$330,118
<b>Total Payroll</b>		\$114,847	\$691,848	\$712,603	\$733,982
Benefits Salaried	18%	\$8,516	\$51,300	\$52,839	\$54,424
Benefits Hourly	8%	\$5,403	\$7,654	\$7,884	\$8,121
Taxes, Workers Comp etc....	12%	\$13,782	\$83,022	\$85,512	\$88,078
<b>Total Labor Expense</b>		\$142,547	\$833,824	\$858,839	\$884,604

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Cost & Expense	Opening Year	Second Year	Third Year	Fourth Year
	Pro-rated 2 Months	60% Membership	100% Membership	
<b>Utilities</b>				
Gas	\$26,560	\$160,000	\$163,200	\$169,728
Electric	\$40,670	\$245,000	\$249,900	\$259,896
Telephone	\$3,320	\$20,000	\$20,400	\$21,216
Water	\$2,490	\$15,000	\$15,300	\$15,912
Sewer	\$1,328	\$8,000	\$8,160	\$8,486
<i>Category Total</i>	\$74,368	\$448,000	\$456,960	\$475,238
<b>In-House Maintenance</b>				
Repairs & General Equipment Maintenance	\$19,920	\$120,000	\$122,400	\$127,296
Aquatics Chemicals	\$4,150	\$25,000	\$25,500	\$26,520
Contracted Janitorial Services	\$18,260	\$110,000	\$112,200	\$116,688
<i>Category Total</i>	\$42,330	\$255,000	\$260,100	\$270,504

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Cost & Expense	Opening Year	Second Year	Third Year	Fourth Year
	Pro-rated 2 Months	60% Membership	100% Membership	
<b>General Supplies</b>				
Paper	\$5,810	\$35,000	\$35,700	\$37,128
General Cleaning Supplies	\$8,300	\$50,000	\$51,000	\$53,040
<i>Category Total</i>	\$14,110	\$85,000	\$86,700	\$90,168
<b>Outside Contract Maintenance (Vendors)</b>				
HVAC, Elevator & Phone Systems	\$14,110	\$85,000	\$86,700	\$90,168
Fire Alarm, Security and Sprinkler	\$5,810	\$35,000	\$35,700	\$37,128
<i>Category Total</i>	\$19,920	\$120,000	\$122,400	\$127,296
<b>General Expense</b>				
Insurance	\$20,750	\$125,000	\$127,500	\$132,600
Garbage Removal	\$1,328	\$8,000	\$8,160	\$8,486
Landscape Maintenance	\$2,490	\$15,000	\$15,300	\$15,912
Snow Removal & Salt/Sand	\$830	\$5,000	\$5,100	\$5,304
<i>Category Total</i>	\$25,398	\$153,000	\$156,060	\$162,302

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Summary	Opening Year	Second Year	Third Year	Fourth Year
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Total Annual Revenue	\$258,697	\$1,558,414	\$2,417,356	\$2,514,051
Total Labor Expense	\$142,547	\$833,824	\$858,839	\$884,604
Total Direct Expense	\$176,126	\$1,061,000	\$1,082,220	\$1,125,509
Total Cost & Expense	<u>\$318,673</u>	<u>\$1,894,824</u>	<u>\$1,941,059</u>	<u>\$2,010,113</u>
Net Revenue/ (Expense)	(\$59,976)	(\$336,410)	\$476,297	\$503,938